

# Improve the Performance, Visibility, and Potential of Your Healthcare Organization.

## About Us

SCALE Finance's accounting solutions are informed, relevant and value added. We are ideally positioned to provide helpful and practical finance & accounting leadership along with more traditional outsourced services for a one-stop management service solution.

SCALE Finance offers a wide range of financial expertise to help provider platforms achieve performance clarity and transparency with the goal of sustainable growth. SCALE solves for the missing pieces that other accounting service providers do not offer.

## The SCALE Finance Difference



A deep and broad understanding of the healthcare services client company and the relevant and applicable solutions they need.



A documented set of standards and best practices, the SCALE Process™, designed to improve access to information for our full-service finance clients.

Commitment & available resources at affordable rates with a focus on long-term relationship building.



Fractional or Interim Leadership



Access to broader expertise relevant to a multi-discipline problem set such as Data/IT, Human Resources, Payor Contracting, RCM, Capex Projects, MSO Formation, and Operations.

## SCALE Solutions

Due Diligence + MSO Development/Formation + MSO & Practice Integration  
New Market Entry / Market Dynamics + Talent Solutions + Performance Assessments/Improvement  
Fully Managed / Outsourced Solutions + Interim-Leadership + Prep For Sale/M&A



## Representative Work

SCALE Finance was hired to provide Interim CFO services for Life Science Logistics, the leading healthcare supply chain solution for government and commercial healthcare warehousing and distribution needs.



## How We Work



We are purely dedicated to finance and accounting solutions for healthcare services companies, bringing an average of 20 years of experience to each of our engagements.



We are the only accounting and finance company that can provide fully integrated finance and accounting based solutions in tandem with our broader team's expertise in other healthcare operational departments such as RCM, Data/IT, Payor Contracting, MSO and Clinical Operations, plus Human Resources.



We work quickly, cost-effectively, and practically with deep expertise and a broad range of healthcare service financial experts. Our pricing is simple, thoughtful, and fair. We customize solutions to fit your budget.

## Our Team



**Doug Driver**  
Managing Director



**Christine Danford**  
Vice President



**Eric De Garceau**  
Managing Director



**Joe Keane**  
Chief Advisor of  
Finance & Managed  
Care Contracting

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With the help of SCALE Finance, we now have timely, actionable information and metrics with which management can make decisions. This is making all the difference for us.

**Jim Usdan**  
Sing Orthodontics



SCALE prides itself in developing customized solutions for its clients and helping healthcare organizations grow and thrive in a challenging marketplace. Now, we are ready to help you. We look forward to sharing examples of how we have helped our clients and invite you to schedule a 1-on-1 complimentary practice management consultation with us.

Contact Kevin Gillis at [kgillis@scale-healthcare.com](mailto:kgillis@scale-healthcare.com), or +1 (603) 440-3375 to continue the conversation.