

Protect your practice with SCALE Coding & Clinical Compliance.



SCALE RCM has been a true partner to us as we scale our physician-centric MSO. They not only helped define and implement a successful billing integration program across our business units, they also sourced permanent in-house leadership to continue the work they started. We feel confident that we have a best-practice system in place now, and with dedicated leadership at the helm.

Bobby Rouse Jr.
CPA, CFO, One GI LLC
(A Webster Capital
Portfolio Company)

SCALE Coding & Clinical Compliance provides the broadest range of coding and auditing experience across clinical specialties and care delivery settings in the healthcare services industry.

Performance of compliance audits is necessary for regulatory compliance and is a critical piece of every physician practice's quality assurance process. We provide the most thorough, objective and unbiased assessment of your documentation and coding trends to ensure proper reimbursement and regulatory compliance for your healthcare business.

Our Services

Fully-Managed Coding and Backlog Support

- End-to-end process from progress note sign-off to claim submission.
- Resolve coding backlogs to meet filing deadlines and receive reimbursement for services provided.
- Our coding staff is required to have either CCS, CPC, RHIT, or RHIA certifications at a minimum, and at least five years of experience in facility or professional fee coding.
- Coders are required to perform continuing education to maintain their credentials and maintain a 95% coding accuracy rate.
- Our team has a deep understanding of and experience with the Revenue Cycle Management (RCM) process, which allows us to anticipate and avoid potential challenges on claims submissions.

Coding / Documentation Auditing Services

- Validation of physician-assigned ICD-10 codes, ensuring provider documentation supports primary & secondary diagnoses.
- Validation of procedural code assignment and reviewing documentation for missed billing opportunities/unrealized revenue.
- Meticulous review of Evaluation/Management Service code assignment to ensure physicians are accurately capturing their cognitive work.
- Pre-Billing Audits include editing physician-assigned codes to ensure clean claims are submitted, reducing denials and time from claim submission to payment.
- Post-Audit Education, driven by audit findings.
- Due Diligence Audits provide in-depth assessments of an entity's medical coding & documentation practices to assist investors through a transaction.
- Risk & performance improvement assessment

SCALE

/skāl/ · noun

A graduated series of steps or order.

Our singular focus is to help healthcare providers achieve success with a systematic approach.

The SCALE Difference

We bring over a decade of working with physicians of all specialties in all areas of healthcare administration beyond coding. This experience gives us insight into the challenges physicians face as they provide care to their patients, allowing SCALE to provide highly tailored solutions and strategies for physicians to ensure their documentation accurately represents their work, while not taking their focus from patient care. Furthermore, we are able to offer more practical insights thanks to our partnership with SCALE's RCM management team and broader managerial experience.



Physicians

SCALE will guide physicians to improve EMR documentation and submit clean claims through on-going medical coding audits and training/education about compliant documentation.



Private Equity Groups

SCALE will assist private equity groups make informed investment decisions through thorough medical coding and documentation audits.



Medical Groups

SCALE will provide medical practices with fully-managed medical coding services with a goal of clean claim submission, faster turnaround times, and reduced denials & rebills, allowing physicians to focus on providing patient care.

Featured Clients



How We Work

Our process is highly collaborative, starting with meetings with practice leaders to get an overview of their current processes and how those processes can be improved. As audits are completed, SCALE conducts meetings with providers and practice leaders to discuss results. Executive reports on audit findings and recommendations are provided on a quarterly basis. From there, Scale works with the client to determine educational and training needs, and strategies to implement recommendations.

Our Team



Brooke Lorraine Newton

President, SCALE Coding & Clinical Compliance



Lisa Melamed

Executive Partners, Clinical Risk Management



www.scale-healthcare.com

SCALE prides itself in developing customized solutions for its clients and helping healthcare organizations grow and thrive in a challenging marketplace. Now, we are ready to help you. We look forward to sharing examples of how we have helped our clients and invite you to schedule a 1-on-1 complimentary practice management consultation with us.

Contact Brooke Newton, bnewton@scale-healthcare.com, or +1 (845) 535-4498 to continue the conversation.