

# Telemedicine strategy: Revenue outside the office

## Fully managed solution

- Replace escalating lost revenue: \$1,000/hour non-physician staff
- Medicare and Medicaid focused
- Both E/M and preventive services
- Any EHR and telehealth platform
- Permanent, ongoing revenue via managed CCM, BHI, and RPM



## Safely care for your patients and replace lost revenue

### About the program

SCALE Physician Group, working in conjunction with Care GPS, is uniquely positioned to advise on telehealth revenue solutions in the wake of COVID-19. We work hand-in-hand with our physician partners to deliver the right services to the right patients, remotely and compliantly, with the goal of improving patient outcomes and generating significant revenue.

| Telemedicine tools alone | Telemedicine with SCALE PG + CareGPS             |
|--------------------------|--|
| ✗                        | ✓ Structured COVID-19 crisis response            |
| ✗                        | ✓ Fully managed turn-key service                 |
| ✗                        | ✓ CareGPS patient engagement platform            |
| ✗                        | ✓ Patient outreach in 24-48 hours                |
| ✗                        | ✓ Remote monitoring of patient vitals            |
| ✗                        | ✓ Guaranteed reimbursement                       |
| ✗                        | ✓ Delivered by any clinical staff, including MAs |